

Adaptable IT

Fortify Your Business with Risk Management

Presented for BNI
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Business Gets Too Big For Software

Sued For Using Others Intellectual Property

Market Doesn't Want Your Product

Server Goes Down

Key Employee Quits

Employees Pirating Software

Flood

Car Breaks Down

Fire

Aliens Attack!

Toilet Clogs

Building Burglarized

Hospitalization

Provider Goes Out of Business

Earthquake

Staff Quit

Electricity Fails

Break Room Refrigerator Breaks

Internet Intruder

Government Laws Change

Building Lease Increases

Forgot Administrator Password

Accounting System Goes Down

Website Goes Down

Backup Fails

Risk Analysis

RISK	PROBABILITY	LIABILITY	EXPOSURE
Forgot Administrator Password	33%	\$500	\$165
Server Goes Down	3.3%	\$60,000	\$2000
Fire	50%	\$100,000	\$50,000
Aliens Attack!	.00001%	\$100,000	\$1
		Total	\$52,166

COVER YOUR ASS-ETS!

Contingency Plans

RISK

MITIGATING CONTROLS

Forgot Administrator Password

- Write it down in secure place

Server Goes Down

- Maintain nightly backups
- Maintain relationship with IT consultant/staff

Fire

- Establish off-site backup

Aliens Attack!

- Send off-site backups to server on moon colony
- Build bunker below office

Risk Analysis

RISK	PROBABILITY	LIABILITY	EXPOSURE
Forgot Administrator Password	33%	\$5	\$1.65
Server Goes Down	3.3%	\$3,000	\$100
Fire	50%	\$10,000	\$5,000
Aliens Attack!	.00001%	\$100,000	\$1
		Total	\$5,102.65

COVERED!

External Harddrives

Seagate FreeAgent Desktop 320GB 7200 RPM

FreeAgent Desktop



Dimensions: 7.5" x 1.6" x 6.4"

Interface: USB 2.0

Warranty: 5 years

\$102

www.newegg.com

What to look for?

- Manufacturers: Seagate, Western Digital, Maxtor
- Size: 320GB, 400GB, 500GB, 750GB, 1TB
- Speed: 7200RPM+
- Interface: USB 2.0
- Warranty: 5yrs
- Dimensions

Online Backup Services

Service	Price	Storage	OS support
Carbonite	15-day free trial, \$49.95 per year	Unlimited (limited upload past 50GB)	Windows XP, Vista
Mozy Online	\$4.95 per month	Unlimited (up to 2GB free)	Windows 2000, XP, Vista; Mac OS X 10.4 (beta)
AOL XDrive	\$9.95 per month	50GB (5GB free)	Windows 2000, XP, Vista; Mac OS X (web client only)
Connected Backup/PC	Free 30-day trial, \$9.95-\$74.95	500MB-3GB	Windows 2000, Windows XP

Adaptable IT, Inc.

Computer Networking Phone and Internet Services

Target Client

**San Diego County Business Owners
with 10-100 office employees**

Example clients:

- Construction
- Internet, Technology and Software Providers
- Financial Services
- Warehouse/Distribution